

Chairman's Statement

The Board of Directors of Kingston Wharves Limited (KWL) presents the unaudited financial results for the period ended September 30, 2019. For the nine-month period, the Group achieved consolidated revenues of \$5.7 billion, a 9% or \$459 million increase over the corresponding period in 2018. Net profit attributable to shareholders increased by 29% or \$405 million relative to the prior year, to \$1.8 billion.

Terminal Operations

The Terminal Operations division generated operating revenue of \$4.6 billion for the ninemonth period, an increase of 6% over the corresponding period of the prior year. Divisional profits increased by 22% from \$1.4 billion to \$1.7 billion year-on-year. The Terminal Operations Division contributed significantly to the quarter's performance despite the slow-down in international commerce, due to on-going trade wars and other factors that are adversely affecting the outlook for global trade and investment.

Flat performance in the container business was offset by growth in KWL's handling of other cargo types, including automobiles, bulk and break-bulk cargo.

Logistics Services

Our Logistics Services division continues to experience strong and steady growth. This business unit generated revenues of \$1.6 billion, an increase of 17% over the prior year. Divisional profits increased by 44% relative to 2018 to \$469 million.

The strong performance in this business unit was driven by KWL's consolidation of key customer relationships for our warehousing and devanning services as well as attracting new customers to utilize our logistics and supply chain management capabilities.

Our investment in the upgrading and repositioning of the KWL logistics capabilities over the last several years continues to generate opportunities in the sector and allows us to benefit from current trends towards the outsourcing of logistics and warehousing services, the growth of ecommerce, and improved performance of the local economy.

Outlook

KWL continues to pursue a range of effective growth strategies to maintain and improve profitability in the face of significant changes in the global shipping and logistics business as a result of changing trade rules. KWL operates at the heart of the Caribbean trade and, as such, we continue to distinguish ourselves by tailoring our services directly to the needs of regional importers and exporters who depend upon timely receival and delivery of cargo via the port of Kingston as well as our investment in specialized cargo handling capabilities and systems that meet their unique needs. This direct attention to handling the cargo requirements of Caribbean businesses and connecting Caribbean producers and consumers to the world for a wide range of cargo types (including bulk, break bulk automotive and containerised cargo) has allowed the business to continue to deliver satisfactory results.

We are building upon our established platform and track record in terminal services with the continued development of our full-service logistics capabilities. This will see us adding more warehouse space and seeking to take advantage of the Special Economic Zone legislation to attract new business, investment, trade and export opportunities to Jamaica's manufacturing, food processing and services sector.

In the area of corporate social responsibility, KWL supported Father Holung and Missionaries for the Poor as that group celebrated 50 years since its establishment, and the 80th birthday of founder Father Richard Ho Lung.

KWL is poised to solidify its position for the future as it heads into 75th anniversary in 2020.

On behalf of my colleague directors, I take this opportunity to thank our management, staff and customers for their continued support and confidence.

Jeffrey Hall Chairman



Kingston Wharves Limited Consolidated Income Statement (Unaudited) Nine months ended 30 September 2019

	3 Months to	3 Months to	9 Months to	9 Months to
	30/09/2019	30/09/2018	30/09/2019	30/09/2018
	\$'000	\$'000	\$'000	\$'000
Revenue	1,919,961	1,873,005	5,722,170	5,263,285
Cost of sales	(939,617)	(964,976)	(2,784,415)	(2,763,865)
Gross Profit	980,344	908,029	2,937,755	2,499,420
Other operating income	128,417	118,005	294,814	282,130
Administrative expenses	(298,928)	(280,588)	(917,033)	(864,302)
Operating Profit	809,833	745,446	2,315,536	1,917,248
Finance costs	(43,573)	(53,840)	(137,090)	(170,095)
Share of results of associate	119	(472)	483	(472)
Profit Before Taxation	766,379	691,134	2,178,929	1,746,681
Taxation	(109,145)	(100,483)	(323,192)	(300,646)
Net Profit for the Period	657,234	590,651	1,855,737	1,446,035
Net Profit Attributable to:				
Equity holders of the company	646,781	580,182	1,828,393	1,422,628
Minority interest	10,453	10,469	27,344	23,407
•	657,234	590,651	1,855,737	1,446,035
EARNINGS PER STOCK UNIT				
attributable to the stockholders of the company				
expressed in cents per share				
Based on stock units in issue	45.22	40.57	127.84	99.47
After exclusion of stock units held by ESOP	45.25	40.59	127.91	99.56



Kingston Wharves Limited Consolidated Statement of Comprehensive Income (Unaudited) Nine months ended 30 September 2019

	3 Months to 30/09/2019 \$'000	3 Months to 30/09/2018 \$'000	9 Months to 30/09/2019 \$'000	9 Months to 30/09/2018 \$'000
Net Profit for the Period	657,234	590,651	1,855,737	1,446,035
Other Comprehensive Income Derecognition of revaluation surplus on demolition of				
property, plant and equipment Adjustment to revaluation surplus on property, plant and	-	(232,248)		(232,248)
equipment	-	-	(17,784)	-
Deferred tax effect on derecognition of revaluation surplus Effect of change in tax rate on deferred taxation on	-	25,803	-	25,803
revaluation surplus	-	(45,484)	(60,568)	(10,103)
Other Comprehensive Income for period	-	(251,929)	(78,352)	(216,548)
Total Comprehensive Income	657,234	338,722	1,777,385	1,229,487
Total Comprehensive Income Attributable to:				
Equity holders of the company	646,781	328,253	1,750,041	1,206,080
Minority interest	10,453	10,469	27,344	23,407
	657,234	338,722	1,777,385	1,229,487



Kingston Wharves Limited Consolidated Statement of Financial Position (Unaudited) 30 September 2019

(expressed in Jamaican dollars unless otherwise indicated)

		Audited	
	Sep-19	Dec-18	Sep-18
	\$ '000	\$ '000	\$ '000
ASSETS			
Non-current Assets			
Property, plant and equipment	22,362,979	22,607,981	22,766,739
Intangible assets	78,150	74,115	84,190
Right of Use Asset	951,569	-	-
Investment in joint venture Financial asset at fair value through	58,516	58,033	61,134
other comprehensive income	128,466	128,466	128,466
Deferred income tax asset	3,838	1,250	-
Retirement benefit asset	1,985,258	1,985,258	1,174,675
	25,568,776	24,855,103	24,215,204
Current Assets	404.000	000 000	004 545
Inventories	421,063	392,006	361,545
Trade and other receivables Taxation recoverable	864,226	697,168	1,316,730
Other financial asset at amortised cost	38,072 470,000	23,077 470,000	30,530 470,000
Short term investments	5,022,021	4,458,955	4,272,611
Cash and bank	467,171	560,511	393,806
Total Assets	7,282,553 32,851,329	6,601,717 31,456,820	6,845,222 31,060,426
Total Assets	32,031,329	31,430,020	31,000,420
EQUITY			
Stockholders' Equity			
Share capital	2,043,744	2,036,933	2,033,626
Capital reserves	13,745,825	13,814,743	13,812,750
Asset replacement/rehabilitation and	242	0.40.4.=	
depreciation reserves	216,559	216,447	216,415
Retained earnings	10,187,674	8,697,773	7,793,271
	26,193,802	24,765,896	23,856,062
Minority Interest	168,580	141,236	138,930
	26,362,382	24,907,132	23,994,992
LIABILITIES			
Non-current Liabilities			
Borrowings	1,895,816	2,273,629	2,387,268
Deferred income tax liabilities	1,563,409	1,499,077	1,489,421
Lease liability	866,670	-	-
Retirement benefit obligations	326,782	326,782	357,792
	4,652,677	4,099,488	4,234,481
Current Liabilities	1 100 110	4 000 000	0.440.754
Trade and other payables	1,122,442	1,829,089	2,146,751
Taxation	130,626	117,312	139,929
Borrowings	503,799	503,799	520,825
Current portion of Long term liability	79,403 1,836,270	2,450,200	23,448 2,830,953
			31,060,426
Total Equity and Liabilities	32,851,329	31,456,820	31 UBU 426

Approved for issue by the Board of Directors on November 6, 2019 and signed on its behalf by:

Jeffrey Hali Chairman Alvin Henry Director



Kingston Wharves Limited Consolidated Statement of Changes in Equity (Unaudited) Nine Months ended 30 September 2019

-		Attibutab	le to Stockholde	is or the comp	any		
			Asset				
			Replacement/				
	Chana	Comital	Rehabilitation	Dataina d		Minority	Total
	Share Capital	Capital Reserves	and Depreciation Reserves	Retained Earnings	Total	Minority Interest	Total Equity
-	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at 1 January 2018	2,079,398	14,019,866	216,331	6,666,199	22,981,794	115,523	23,097,317
Profit for the period				1,422,628	1,422,628	23,407	1,446,035
Other comprehensive income	-	(216,548)	-	-	(216,548)	-	(216,548)
Transfer of net interest to asset replacement/rehabilitation and depreciation reserves	_	_	84	(84)	_	_	_
Transfer to asset replacement/				(5.7)			
rehabilitation and depreciation reserves	-	-	9,432	(9,432)	-	-	-
Transfer from asset replacement/ rehabilitation and depreciation reserves		9,432	(9,432)	-	-	-	-
Transactions with owners:							
Acquisition of treasury shares	(50,000)				(50,000)	-	(50,000)
Sale of treasury shares	4,228				4,228		4,228
Dividends				(286,040)	(286,040)	-	(286,040)
Balance at 30 September 2018	2,033,626	13,812,750	216,415	7,793,271	23,856,062	138,930	23,994,992
Balance at 1 January 2019	2,036,933	13,814,743	216,447	8,697,773	24,765,896	141,236	24,907,132
Profit for the period		-	-	1,828,393	1,828,393	27,344	1,855,737
Other comprehensive income	-	(78,352)	-	-	(78,352)	-	(78,352)
Transfer of net interest to asset replacement/rehabilitation and			440	(440)			
depreciation reserves	-	-	112	(112)	-	-	-
Transfer to asset replacement/ rehabilitation and depreciation reserves	-	-	9,434	(9,434)	-	-	-
Transfer from asset replacement/ rehabilitation and depreciation reserves	-	9,434	(9,434)	-	-	-	-
Transactions with owners:							
Sale of treasury shares	6,811	-	-	-	6,811	-	6,811
Dividends	-	-	-	(328,946)	(328,946)	-	(328,946)



Kingston Wharves Limited Consolidated Statement of Cash Flows (Unaudited) Nine Months ended 30 September 2019

	Sept. 2019 \$'000	Sept. 2018 \$'000
Cash Provided from Operating Activities		
Net Profit	1,855,737	1,446,035
Adjustments for:		
Amortisation	24,393	51,450
Depreciation	597,574	513,944
Net foreign exchange adjustment	(162, 199)	(200,487)
(Gain)/Loss on disposal of property, plant & equipment	(14)	2,151
Interest Income	(129,390)	(70,467)
Interest Expense	137,090	166,603
Share of results of joint venture	(483)	-
Taxation	323,192	300,646
	2,645,900	2,209,875
Changes in operating assets and liabilities:		
Inventories	(29,057)	(15,816)
Trade and other receivables	(167,058)	(477,151)
Trade and other payables	(349,396)	807,378
Cash provided by operations	2,100,389	2,524,286
Tax paid	(311,154)	(152,875)
Net cash provided by operating activities	1,789,235	2,371,411
Cash Flows from Investing Activities		
Purchase of property, plant and equipment	(317,461)	(628, 332)
Purchase of Intangibles	(28,428)	(1,797)
Investment in joint venture	-	(61,606)
Proceeds from sale of property plant and equipment	60	` - ′
Issue of other financial asset at amortised cost	-	(470,000)
Interest received	118,325	73,486
Net cash used in investing activities	(227,504)	(1,088,249)
Cash Flows from Financing Activities		
Dividends paid	(686, 197)	(586,207)
Purchase of treasury shares	-	(45,772)
Issue of Treasury shares	6,811	-
Long term loan received	-	518,390
Repayment of finance lease	(62,903)	_
Long term loans repaid	(377,814)	(501,053)
Interest paid	(137,090)	(167,469)
Net cash used by financing activities	(1,257,193)	(782,111)
Net decrease in cash and cash equivalents	304,538	501,051
Net cash and cash equivalents at beginning of period	5,019,466	3,948,221
Exchange adjustment on foreign currency cash and cash equivalents	165,188	217,145
NET CASH AND CASH EQUIVALENTS AT END OF PERIOD	5,489,192	4,666,417
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Kingston Wharves Limited Financial Information by Operating Segment (Unaudited) Nine Months ended 30 September 2019

	Terminal Operations	Logistics Services	Eliminations	Group
	\$'000	\$'000	\$'000	\$'000
External operating revenue	4,225,776	1,496,394	-	5,722,170
Operating revenue from segments	333,627	60,172	(393,799)	
Total revenue	4,559,403	1,556,566	(393,799)	5,722,170
Profit from operations	1,677,772	477,141	-	2,154,913
Foreign exchange gain/(loss)	-	-		160,623
Operating profit				2,315,536
Finance cost	(73,360)	(67,186)	3,456	(137,090)
Share of results of associate		483		483
Profit before income tax			_	2,178,929
Income tax expense			-	(323,192)
Profit before non-controlling intere	st			1,855,737
Non-controlling interest			<u>-</u>	(27,344)
Net profit attributable to equity holder	s of the company		=	1,828,393
Segment assets	24,849,628	6,259,038	(284,505)	30,824,161
Unallocated assets			-	2,027,168
Total assets			_	32,851,329
Segmentliabilities	2,386,368	2,294,236	(212,474)	4,468,130
Unallocated liabilities			_	2,020,817
Total liabilities			_	6,488,947
Other segment items:			-	
Interestincome	122,197	10,646	(3,456)	129,387
Capital expenditure	288,915	56,974	-	345,889
Depreciation & Amortization	437,156	131,871	-	569,027



Kingston Wharves Limited Financial Information by Operating Segment (Unaudited) Nine Months ended 30 September 2018

	Terminal Operations	Logistics Services	Eliminations	Group
	\$'000	\$'000	\$'000	\$'000
External operating revenue	3,980,819	1,282,466	-	5,263,285
Operating revenue from segments	302,068	44,616	(346,684)	-
Total revenue	4,282,887	1,327,082	(346,684)	5,263,285
Profit from operations	1,386,339	326,458	-	1,712,797
Foreign exchange gain/(loss)			_	200,487
Operating profit				1,913,284
Interest expense	(92,711)	(73,892)	_	(166,603)
Profit before income tax				1,746,681
Income tax expense			_	(300,646)
Profit before non-controlling intere	st			1,446,035
Non-controlling interest			_	(23,407)
Net profit attributable to equity holder	s of the company		_	1,422,628
			=	
Segment assets	24,401,000	5,994,042	(539,821)	29,855,221
Unallocated assets			_	1,205,205
Total assets			_	31,060,426
Segmentliabilities	3,635,645	1,910,437	(467,790)	5,078,292
Unallocated liabilities				1,987,142
Total liabilities			_	7,065,434
Other segment items:			=	
Interestincome	61,635	8,832	-	70,467
Capital expenditure	460,477	169,652	-	630,129
Depreciation	441,404	123,990	-	565,394



Kingston Wharves Limited

Notes to the Financial Statements (Unaudited) for nine months ended 30 September 2019

Summary of Significant Accounting Policies

1. Identification and Principal Activities

The Company and its subsidiaries (the Group) are incorporated and resident in Jamaica. The principal activities of the Company and its subsidiaries comprise the operation of public wharves, stevedoring, logistics services and security services.

The wharfage rates and specified penal charges billed to customers by the Company are subject to regulation by the Port Authority of Jamaica.

The Company's registered office is located at the Total Logistics Facility, 195 Second Street, Newport West, Kingston.

2. Basis of Preparation

The condensed interim financial information for the period ended 30 September 2019 has been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting. The condensed interim financial statements should be read in conjunction with the annual audited consolidated financial statements for the year ended 31 December 2018.

Accounting policies used are consistent with those used in the consolidated financial statements. Presentation of the condensed interim financial information is consistent with the annual financial statements. Where necessary the financials have been reclassified or extended from the previously reported condensed interim financial information to take into account any presentational changes made in the annual consolidated financial statements or in those condensed financial statements.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. Although these estimates are based on management's best knowledge of the current events and action, actual results could differ from those estimates. The procedures in determining these estimates are disclosed in Note 3.

New standard effective in the current year

IFRS 16, Leases

The Group has adopted IFRS 16 retrospectively from 1 January 2019, but has not restated comparatives for the 2018 reporting period, as permitted under the specific transitional provisions in the standard. The reclassification and the adjustments arising from the new leasing rules are therefore recognized in the opening balance sheet on 1 January 2019.



Kingston Wharves Limited

Notes to the Financial Statements (Unaudited) for nine months ended 30 September 2019

2. Basis of Preparation (cont'd)

IFRS 16, Leases (cont'd)

On adoption of IFRS 16, the group recognised a lease liability in relation to a lease, which had previously been classified as 'operating leases' under the principles of IAS 17 Leases. The liability is measured at the present value of the remaining lease payments, discounted using a weighted average incremental borrowing rate applied on 1 January 2019. The associated right-of-use asset for the property lease is measured at the amount equal to the lease liability.

The lease payment is allocated between the liability and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

Assets and liabilities arising from a lease are initially measured on a present value basis. The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be determined, the lessee's incremental borrowing rate is used, being the rate that the lessee would have to pay to borrow the funds necessary to obtain an asset of similar value in a similar economic environment.

3. Critical Accounting Estimates and Assumptions in Applying Accounting Policies

The Group makes estimates and assumptions that affect the reported amounts of the assets and liabilities within the next financial year. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

4. Fixed Assets

All fixed assets are initially recorded at cost. Freehold land, plant and building are subsequently shown at market value, based on periodic (triennial) valuations by external independent valuators, less subsequent depreciation of plant and building. All other fixed assets are carried at cost less accumulated depreciation.

5. Intangible Assets

Separately-acquired rights and benefits under third party contracts with a finite useful life are shown at historical cost less subsequent amortisation. This is tested annually for impairment and carried at cost less accumulated losses. Other intangible assets which include computer software licenses are shown at historical cost and amortised over their estimated useful lives.



Kingston Wharves Limited

Notes to the Financial Statements (Unaudited) for nine months ended 30 September 2019

6. Cash & Cash Equivalents

Net cash and cash equivalents at the end of the period represents cash and bank and short term deposits.

7. Deferred Tax

Deferred income taxes are calculated on all temporary differences under the liability method using a tax rate of 12.5% (2018 – 11.3%) for the parent and 25% (2018- 25%) for subsidiaries.

8. Segment Reporting

Segment information is presented in respect of the group's strategic business segments. The identification of the business segments is based on the group's management and internal reporting structure. Segment results, assets and liabilities include items directly attributable to a segment, as well as those that can be allocated on a reasonable basis.

The Group's business segment reflect its current strategy and focus. The profit or loss before finance cost and taxation is used to measure the segment result. The Group is organised into the following business segments:

- (a) Terminal Operations
- This incorporates the operation of public wharves and the stevedoring of vessels.
- (b) Logistics Services
- This incorporates the provision of logistics facilities, port security services and refrigerated services.

9. Employee Share Ownership Trust

The company established an Employee Share Ownership Trust and earnings per share is calculated by dividing profit attributable to the group by the number of ordinary shares in issue excluding those held by the ESOP during the period.

10. Interest in Joint Venture

The group entered into a joint venture arrangement through the purchase of a 50% shareholding in SSL REIT Limited whose primary business is the rental of warehousing facilities. "Other financial asset at amortised cost" reflects a loan made to this associate.



KINGSTON WHARVES LIMITED

TOP TEN SHAREHOLDERS AT SEPTEMBER 30, 2019

NAMES	SHAREHOLDING	% OF CAPITAL
JAMAICA PRODUCERS GROUP LTD	600,736,635	42.00
S.B.D. LLC	300,689,810	21.02
KINGSTON PORTWORKERS SUPERANNUATION FUND	158,765,745	11.10
SAJE LOGISTICS INFRASTRUCTURE LIMITED	138,240,621	9.67
MARITIME & TRANSPORT SERVICES LTD	67,636,638	4.73
SAGICOR POOLED EQUITY FUND	32,859,889	2.30
LANNAMAN & MORRIS (SHIPPING) LTD	28,845,258	2.02
NCB INSURANCE CO LTD A/C WT 181	9,000,000	0.63
SEAFREIGHT LINE LTD	6,029,108	0.42
SJIML A/C 3119	6,000,000	0.42
	1,348,803,704	94.3088
	JCSD	2,589
	MAIN REGISTER	,
NO. OF SHAREHOLDERS AT SEPTEMBER 30, 2019	TOTAL	3,820



KINGSTON WHARVES LIMITED

DIRECTORS' SHAREHOLDINGS AT SEPTEMBER 30, 2019

NAMES	SHAREHOLDING	CONNECTED PARTIES	SHAREHOLDING	TOTAL
DIRECTORS				
BRUCE BRECHEISEN	NIL	S.B.D. LLC	300,689,810	300,689,810
KIM CLARKE	NIL	MARITIME & TRANSPORT SERVICES LTD.	67,636,638	
		SAJE LOGISTICS INFRASTRUCTURE LIMITED	138,240,621	
		A.E. PARNELL COMPANY LIMITED	4,277,776	
		KINGSTON PORTWORKERS SUPERANNUATION FUND	158,765,745	368,920,780
JEFFREY HALL	NII	JAMAICA PRODUCERS GROUP LIMITED	600,736,635	
OLITICE TIME	1412	SAJE LOGISTICS INFRASTRUCTURE LIMITED	138,240,621	738,977,256
MARSHALL HALL	NIL	JAMAICA PRODUCERS GROUP LIMITED	600,736,635	600,736,635
ALVIN HENRY	91,333			91,333
ROGER HINDS	NIL	TRANSOCEAN SHIPPING LIMITED SAJE LOGISTICS INFRASTRUCTURE LIMITED	1,481,481	120 722 102
		SAJE LOGISTICS INFRASTRUCTURE LIMITED	138,240,621	139,722,102
CHARLES JOHNSTON	47,058	JAMAICA FRUIT & SHIPPING LIMITED	389,863	
		JAMAICA PRODUCERS GROUP LIMITED	600,736,635	
		SAJE LOGISTICS INFRASTRUCTURE LIMITED KINGSTON PORTWORKERS SUPERANNUATION FUND	138,240,621 158,765,745	898,179,922
HARRIAT MARAGH	NIL	LANNAMAN & MORRIS SHIPPING LTD.	28,845,258	
		SEAFREIGHT LINE LIMITED	6,029,108	
		SAJE LOGISTICS INFRASTRUCTURE LIMITED	138,240,621	224 222 722
		KINGSTON PORTWORKERS SUPERANNUATION FUND	158,765,745	331,880,732
KATHLEEN MOSS	2,000	JAMAICA PRODUCERS GROUP LIMITED	600,736,635	600,738,635
ROBERT SCAVONE	NIL			NIL
GRANTLEY STEPHENSON	193,981	SAJE LOGISTICS INFRASTRUCTURE LIMITED	138,240,621	138,434,602
	ŕ			
DORIAN VALDES	NIL			NIL



KINGSTON WHARVES LIMITED

SENIOR MANAGERS' SHAREHOLDINGS AT SEPTEMBER 30, 2019

NAMES	SHAREHOLDING	CONNECTED PARTIES	SHAREHOLDING	TOTAL
JODENIA FERGUESON BRYAN	NIL			NIL
VALRIE CAMPBELL	25,000			25,000
LORNA DWYER	NIL			NIL
LANCELOT GREEN	NIL			NIL
ANNA HARRY	9,730			9,730
CLOVER MOODIE	40,000			40,000
KEISHA PALMER	NIL			NIL
CAPTAIN GEORGE REYNOLDS	NIL			NIL
MARK WILLIAMS	90,000			90,000